



Opening up of New Retrofit Opportunities

For the Commercial, Hospitality and Educational Markets



Traditionally, upgrading controls for an existing fan coil unit controlled by a line-voltage thermostat was considered as an expensive option with poor return on investment. Extra components to upgrade, such as relays, transformers, sensors and network wiring, caused proposals to be quickly dismissed leaving the fan coil units to be controlled by stand-alone thermostats with little capacity for energy optimization.

Now a new cost effective solution is available which allows you to use central scheduling, set point limitations, advanced occupancy routines and other functions offered by central automation systems. Available in stand-alone or communication ready models (including BacNet, LON and Zigbee Wireless) these controllers will integrate with many of the building control and automation systems available in today's market.

Our VTR7300 controller offers a simple to install cost-effective solution which will increase your return on investment while improving overall building comfort. This solution opens new opportunities in the following markets:

- Hospitality
- Commercial
- Healthcare
- Government and Educational facilities

For more information on our retrofit solutions and other Viconics products. Please visit www.viconics.com

VC3000 Series
Line Voltage
Switching Relay Pack



Shown with
Passive Infrared
Motion Sensor



VTR7300 Wireless
Fan Coil Terminal
Equipment Controller



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